

Energy Working Group (EWG) – 24th Member Meeting Summary

Note issued - 20th August 2026

Date & Time	11th August 2026, 5:30-7:00pm
Venue	HCMC – Baker McKenzie Office, and MS Teams
Member Attendance	David Salt (Logivan) Denzel Eades (Pioneer) Giles Cooper (Allens) Hugh Sykes (Perygrene Ltd) Le Song Ha (EnviroSolutions & Consulting) Mai Thi Nguyet Anh (KPMG) Melvyn Flitman (HSS Restoration) Murthy Nuni (Marshal Green Energy) Ngoc Tran (BritCham Working Groups Manager) Phil MacLaurin (CFIL) Paul Cleves Quang Phan (Mittaco) Ray Haveron (IMPAC)
Visitors	Robin Copely (Wealth Architects, PSWG)

MEETING NOTES

- 1. Introductions and welcome**
- 2. Member Focus Topic** “Vietnam’s Investor Selection Process: Power Project Focus” A presentation from Giles Cooper, Partner, Allens, followed by group discussion.

- Investor selection for greenfield renewable energy projects is moving again after several years of limited activity, with increasing focus on execution efficiency.
- Local investors generally appear to have an advantage in provincial investor-selection processes, with relatively limited successful participation by foreign investors.
- Tighter restrictions in recent Investment Policy Approvals on project transfers before COD.

MEETING NOTES

- Full tender processes can involve significant financial and project-development commitments, including feasibility-study costs, which were noted as a practical barrier to open bidding.
- On DPPA, members noted that projects still require planning, project and investor approval, while there is currently no dedicated investor-selection mechanism specifically for utility-scale virtual DPPA projects.
- Direct-wire DPPA projects may be comparatively simpler where use of the EVN transmission network is not required.

3. EWG Leadership

- Hugh proposed the continued rotation of EWG leadership, with Ray taking the lead role and Hugh remaining actively involved. Members present supported the proposal, which will be taken forward for formal Board agreement, with David supporting the process.

Actions proposed

- Ray confirms the next meeting topic is “Hydrogen and Ammonia in Vietnam” in September
- Denzel confirms to provide a focus session introducing the Offshore Wind Investment Guide (developed by PIC/OWC and published by GWEC) for EWG’s MM#26 on 28th October 2026

Next Meetings

- MM#25: “Hydrogen and Ammonia in Vietnam- From Hype to Strategy. Wind, Grid balancing, Pipelines and competitiveness” - Mr Igor Nefedov - Head of Gas distribution and Transmission - IMPAC Group

Calendar: Tentative plans

- EWG Members requested to feedback on tentative dates;
- Your inquisitiveness, ideas are and volunteering are key to an active EWG community

Distribution

All EWG & Board Members, Secretariat (Matt, Ngoc)