

## Energy Working Group (EWG) – Meeting Summary

<b>Date &amp; Time</b>	14 <sup>th</sup> September 2023, 6-7pm
<b>Venue</b>	Gartenstadt Restaurant, 36 Dong Khoi, D1, HCMC
<b>Member Attendance</b>	<p>Alessandro Antonioli (bp) via MS Teams</p> <p>David Salt (Logivan)</p> <p>Denzel Eades (PIC), Chairman</p> <p>Hugh Sykes (Perygrene Ltd)</p> <p>Loan, Duong Hong (BUV)</p> <p>Mark Atkinson (Mathews Daniel)</p> <p>Meg Lawson (ERM) persistence in the face of heavy rain noted (joined just after 7pm)</p> <p>Paul Cleves (Edge Worldwide Logistics)</p> <p>Phil MacLaurin (CFIL)</p> <p>Ray Haveron (IMPAC Group)</p>
<b>Members' Apologies</b>	<p>Chris Milliken (Freshfields)</p> <p>David Kennedy (Harbour Energy)</p>
<b>Attending Invitees</b>	Tobey, Thieu Quang Tuan (UK Consulate)

Chair-person	Meeting Introduction & Outline of Outcome
Denzel	<p>Opened meeting and outlined EWG. Confirmed the BritCham Working Group ToR will be provided (currently draft).</p> <p>Invited members' introductions and asked for responses to "what do we want from the group?"</p> <p>The group discussed how EWG could/should add value.</p> <p>Following the meeting, the group had further discussion over refreshment.</p>

Points noted during discussion [to be edited if/as required by attendees]:	
Alessandro	<ul style="list-style-type: none"> <li>● Centres of expertise: strategically the British community needs a forum and contribute to the wider community. A clear action plan and highest quality; things we do very well needed.</li> <li>● People with various [different] decades of experience to share</li> <li>● Can move forward having created awareness of consequences.</li> </ul>
David	<ul style="list-style-type: none"> <li>● Energy solutions in transport [and elsewhere]; EV truck demand here already [no supply].</li> <li>● 2-way support between EWG and Embassy/Consulate needed.</li> </ul>
Denzel	<ul style="list-style-type: none"> <li>● The EWG should be about (i) Business, (ii) Networking and (iii) Knowledge sharing.</li> </ul>
Hugh	<ul style="list-style-type: none"> <li>● EWG creates the BritCham energy community and promotes membership growth.</li> </ul>
Loan	<ul style="list-style-type: none"> <li>● Look to the younger generation; perception and awareness #1.</li> <li>● Education is important.</li> </ul>

**Points noted during discussion [to be edited if/as required by attendees]:**

Mark	<ul style="list-style-type: none"> <li>Recent Singapore visit – VN is clearly on underwriters’ radar</li> </ul>
Paul	<ul style="list-style-type: none"> <li>UK’s oil and gas decommissioning business; a big logistical campaign. [Ramifications for VN]</li> </ul>
Phil	<ul style="list-style-type: none"> <li>UK was ahead of VN in the North Sea. Now it is different; all countries are ‘in the same place’.</li> <li>Is China doing to the world what Houston did previously?</li> </ul>
Ray	<ul style="list-style-type: none"> <li>Provided a comprehensive note for EWG to consider, please see Attachment 1.</li> </ul>
Tobey	<ul style="list-style-type: none"> <li>EWG can unify the voice and support UK market access to VN.</li> <li>Energy Missions in October: 5 companies register to date.</li> <li>Network includes UK providers to VN, UK Sector teams, international advisors, BritCham worldwide etc.</li> </ul>

**Actions proposed**

Roll-out to the BritCham membership inviting those with a business interest in the energy sector to consider joining; Circulate ToR to EWG; action plan and engagement plan; confirm next meeting; clarify UK Mission (30 Oct’23) engagement; DBT funded publication on market entry; and address other points raised by Ray in Attachment 1.

**Next Meeting(s)**

October tbc. Perhaps in synch with UK Mission.

**Note Distribution**

All EWG & Board Members,  
 Secretariat (Matt Ryland, Nguyen Khanh Duyen, Ho Long)

## ATTACHMENT 1: Energy Working Group

**Objective:** Clearly define the group's objective, such as promoting energy sustainability, advocating for clean energy policies, or facilitating knowledge sharing on energy-related topics.

**Membership:** Identify and invite members from diverse backgrounds, perhaps including representatives from businesses, government agencies, NGOs, to ensure a comprehensive and inclusive perspective.

**Expertise:** let's find professional individuals with expertise in both conventional and renewable energy sectors to ensure balanced discussions and effective collaboration.

**Goals and Action Plans:** Obviously we should Develop specific, measurable, achievable, relevant, and time-bound (SMART) goals for the group.

**Education and Awareness:** We should Organize workshops, seminars, and educational campaigns to raise awareness about conventional and renewable energy.

**Partnerships:** We should Collaborate with relevant organizations, industry associations, and energy experts to leverage their expertise.

**Networking and Collaboration:** Facilitate networking opportunities for members to exchange knowledge, share best practices, and foster collaboration on energy-related projects and initiatives.

**Reporting and Evaluation:** Establish a system for regular reporting and evaluation of the group's activities and progress towards achieving goals.

Utilising the advantageous geographical spread of our various companies and use the expertise locally available with British SMEs as a "Brand" and drive alignment with the UK embassy to approach opportunities together.

I would like the Working group to be supported by the Ambassador and Consulate General to drive the SME" exposure as a lead we look to the innovation Norway type support and visits.

Identify opportunities and support – "join the dots".



Early notification of possibilities.

Chamber support and information flow.

Potentially Exhibitions.

Ray Haveron,

IMPAC - Industry Marine Advisory and consultancy